

Financial Statements

For the Years Ended December 31, 2024 and 2023

and Report Thereon

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CBIZ CPAs P.C.

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Independent Auditors' Report

The Board of Directors

Patient AirLift Services, Inc.

Farmingdale, NY

Opinion

We have audited the financial statements of Patient AirLift Services, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Prior Period Financial Statements

The financial statements of the Organization as of and for the year ended December 31, 2023, were audited by Marcum LLP, whose report dated April 12, 2024, expressed an unmodified opinion on those statements.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include examining,
 on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CBIZ CPAs P.C.

Washinton, DC March 26, 2025

STATEMENTS OF FINANCIAL POSITION December 31, 2024 and 2023

	 2024	 2023
ASSETS		 _
Cash and cash equivalents	\$ 498,558	\$ 477,681
Investments	2,737,849	1,697,922
Contributions receivable	40,958	19,382
Right-of-use asset – operating	89,440	130,720
Prepaid expenses and other assets	67,813	56,626
Property and equipment, net	 26,053	 11,011
TOTAL ASSETS	\$ 3,460,671	\$ 2,393,342
LIABILITIES AND NET ASSETS Liabilities		
Accounts payable and accrued expenses	\$ 100,052	\$ 79,165
Lease liability – operating	 89,440	 130,720
TOTAL LIABILITIES	 189,492	 209,885
Net Assets		
Without donor restrictions	2,755,384	1,762,407
With donor restrictions	 515,795	 421,050
TOTAL NET ASSETS	 3,271,179	 2,183,457
TOTAL LIABILITIES AND NET ASSETS	\$ 3,460,671	\$ 2,393,342

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2024 and 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE	Ф. 4.000.040	Ф 500 500	Ф 0.040.740	Φ 000 047	Φ 200.050	ф. 4.004.00 7
Contributions In-kind contributions	\$ 1,838,249 4,167,243	\$ 508,500	\$ 2,346,749 4,167,243	\$ 898,347 2,896,893	\$ 306,050	\$ 1,204,397 2,896,893
Special events, net of direct costs	582,602	_	582,602	647,096	_	647,096
Other income	77,089	-	77,089	70,680	-	70,680
Net assets released from restrictions	405,050	(405,050)		413,250	(413,250)	
TOTAL PUBLIC SUPPORT AND REVENUE	7,070,233	103,450	7,173,683	4,926,266	(107,200)	4,819,066
EXPENSES						
Program Services	5,231,603		5,231,603	3,891,660		3,891,660
Supporting Services:						
Fundraising	609,882	-	609,882	533,680	_	533,680
General and administrative	235,771		235,771	212,749		212,749
TOTAL EXPENSES	6,077,256		6,077,256	4,638,089		4,638,089
Change in net assets before other activities	992,977	103,450	1,096,427	288,177	(107,200)	180,977
OTHER ACTIVITIES						
Recission of grant funds		(8,705)	(8,705)			
TOTAL OTHER ACTIVITIES		(8,705.00)	(8,705)			
CHANGE IN NET ASSETS	992,977	94,745	1,087,722	288,177	(107,200)	180,977
NET ASSETS, BEGINNING OF YEAR	1,762,407	421,050	2,183,457	1,474,230	528,250	2,002,480
NET ASSETS, END OF YEAR	\$ 2,755,384	\$ 515,795	\$ 3,271,179	\$ 1,762,407	\$ 421,050	\$ 2,183,457

The accompanying notes are an integral part of these financial statements.

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2024

	Program Services	Fundraising	General and Administrative	Total
In-kind contributions – pilot services	\$ 4,009,243	\$ -	\$ -	\$ 4,009,243
Salaries and employee benefits	725,015	424,223	138,386	1,287,624
In-kind contributions – airline tickets	158,000	-	-	158,000
Special events	259	203,895	-	204,154
Other	126,242	48,249	16,658	191,149
Consultants	51,644	20,608	67,766	140,018
Patient travel	98,101	-	-	98,101
Computer and software	27,480	16,831	8,910	53,221
Rent and occupancy	29,909	9,745	2,432	42,086
Depreciation	5,710	1,041	1,619	8,370
Total Functional Expenses	5,231,603	724,592	235,771	6,191,966
Less: Cost of direct benefits				
to donors		(114,710)		(114,710)
TOTAL EXPENSES	\$ 5,231,603	\$ 609,882	\$ 235,771	\$ 6,077,256

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2023

	Supporting Services					
		Program Services	Fu	ndraising	neral and	 Total
In-kind contributions – pilot services	\$	2,680,493	\$	-	\$ -	\$ 2,680,493
Salaries and employee benefits		604,001		328,841	143,614	1,076,456
In-kind contributions – airline tickets		216,400		-	-	216,400
Special events		282		174,416	-	174,698
Other		136,067		16,608	10,797	163,472
Consultants		84,197		35,831	41,968	161,996
Patient travel		95,777		-	-	95,777
Computer and software		28,116		18,426	12,434	58,976
Rent and occupancy		35,342		6,626	2,209	44,177
Travel		9,410		34	-	9,444
Depreciation		1,575		1,003	1,727	 4,305
Total Functional Expenses		3,891,660		581,785	212,749	4,686,194
Less: Cost of direct benefits						
to donors				(48,105)	 	 (48,105)
TOTAL EXPENSES	\$	3,891,660	\$	533,680	\$ 212,749	\$ 4,638,089

STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2024 and 2023

	 2024	 2023
CASH FLOWS FROM OPERATING ACTIVITIES	_	
Change in net assets	\$ 1,087,722	\$ 180,977
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation	8,370	4,305
Amortization of right of use asset – operating	41,280	41,280
Unrealized gain	(8,662)	(29,405)
Changes in assets and liabilities:		
Contributions receivable	(21,576)	13,041
Employee retention credit receivable	-	206,631
Prepaid expenses and other assets	(11,187)	6,386
Accounts payable and accrued expenses	20,887	(38,896)
Lease liability – operating	 (41,280)	 (41,280)
NET CASH PROVIDED BY OPERATING ACTIVITIES	1,075,554	343,039
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(23,412)	(7,426)
Investments purchased	(1,932,720)	(1,039,857)
Investments sold	 901,455	 -
NET CASH USED IN INVESTING ACTIVITIES	(1,054,677)	(1,047,283)
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	20,877	(704,244)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	477,681	 1,181,925
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 498,558	\$ 477,681

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

1. Organization and Summary of Significant Accounting Policies

Organization

Patient AirLift Services, Inc. (the Organization) is a charitable nonprofit organization whose purpose is to arrange free air transportation within the entire northeast United States for individuals requiring medical care and for other humanitarian purposes.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP).

Cash and Cash Equivalents

Cash and cash equivalents include highly-liquid investments with an original maturity of three months or less when acquired.

Contributions Receivable

Contributions are recognized when the donor makes a pledge to the Organization that is, in substance, unconditional.

The Organization uses the allowance method to determine uncollectible contributions receivable. The allowance is based on management's analysis of specific promises made.

Fair Value Measurement

The Organization has classified its applicable financial assets and liabilities in accordance with the fair value hierarchy as follows:

Level 1 – Inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.

Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets.

Level 3 – Unobservable inputs for the asset or liability, including the reporting entity's own assumptions in determining the fair value measurement.

As of December 31, 2024 and 2023, only the investments described in Note 3 were measured at fair value.

Revenue Recognition

Transactions where the resource provider often receives value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

1. Organization and Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

unconditional. A conditional contribution is a transaction where the Organization has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. The Organization recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as a refundable advance.

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Contributions are recorded as either with donor restrictions or without donor restrictions. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions.

Special events revenue is recognized when the event occurs, and performance obligations are satisfied.

Contributed Services and Goods

In-kind contributions consist of goods and services donated to the Organization and are recorded at their estimated fair value as of the date of the gift.

Classification of Net Assets

Net assets without donor restrictions represent the portion of expendable funds that are available for any purpose in performing the primary objectives of the Organization at the discretion of the Organization's management and the Board. Net assets with donor restrictions represent funds that are specifically restricted by donors for use in various programs and/or for a specific period of time. These donor restrictions can be temporary in nature in that they will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restrictions is reported in the financial statements by reclassifying net assets from net assets with donor restrictions to net assets without donor restrictions. Donor restricted contributions whose restrictions are met in the same reporting period are reported as without donor restrictions.

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

1. Organization and Summary of Significant Accounting Policies (continued)

Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and administrative services benefited. Salaries and related benefits for certain employees are attributable to more than program or supporting function and have been allocated based on estimated time and effort. Such allocations are determined by management on a proportional percentage basis. The percentages are reviewed annually and the amount each department is charged depends on the type of cost. In the cases where costs can be easily allocated to a function by usage, they are directly charged to it.

Property and Equipment and Related Depreciation

Furniture and equipment are recorded at cost if purchased or at fair value on the date of donation. The Organization capitalizes expenditures for property and equipment in excess of \$500 and an estimated useful life of more than a year. Depreciation is provided on the straight-line basis over the estimated useful life of the asset (three to seven years). Expenditures for repairs and maintenance are expensed as incurred.

Right-Of-Use-Asset and Lease Liability

The Organization determines if an arrangement contains a lease at the inception of the agreement, based on whether the Organization has the right to control the asset during the contract period and other facts and circumstances. Leases are included in right-of-use (ROU) assets and lease liabilities in the accompanying statements of financial position. The ROU assets and lease liabilities are recognized at the commencement date of the lease agreement based on the present value of lease payments over the lease term using a risk-free rate in lieu of the incremental borrowing rate, and is adjusted for lease incentives. The ROU assets are amortized on a straight-line basis over the lease term and are reflected as occupancy expense in the accompanying financial statements. The lease liabilities are reduced as cash payments are made under the terms of the lease. Interest is charged to lease expense for the difference. Short-term operating leases, which have an initial term of 12 months or less, are not recorded on the statements of financial position. Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

401(k) Plan

For eligible employees, the Organization maintains a defined contribution 401(k) plan (the Plan) whereby the Organization matches 50% of qualified employee contributions made, up to a maximum of 6% of individual's salaries contributed. The Organization made matching contributions to the Plan amounting to \$17,950 for the year ended December 31, 2024 and \$3,600 for the year ended December 31, 2023.

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

1. Organization and Summary of Significant Accounting Policies (continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

2. Property and Equipment

Property and equipment are comprised of the following:

		2024	 2023
Office equipment Furniture	\$	69,342 7,010	\$ 66,582 7,010
Software		306,566	 285,913
Total Property and Equipment		382,918	359,505
Less: Accumulated Depreciation	n	(356,865)	(348,494)
Property and Equipment, Net	<u>\$</u>	26,053	\$ 11,011

Depreciation expense for the years ended December 31, 2024 and 2023 amounted to \$8,370 and \$4,305, respectively.

3. Investments and Fair Value Measurement

The investments are recorded at fair value and consisted of the following as of December 31:

	2024	2023
Money market fund Equities	\$ 2,737,846	\$ 1,686,963 10,959
Lquities	<u>_</u>	10,939
Total Investments	<u>\$ 2,737,849</u>	<u>\$ 1,697,922</u>

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2024.

	Fair Value	Level 1	Level 2	Level 3
Money market fund Equities	\$ 2,737,846 <u>3</u>	\$ 2,737,846 <u>3</u>	\$ - -	\$ - -
Total Investments in the Fair Value Hierarchy	<u>\$ 2,737,849</u>	<u>\$ 2,737,849</u>	<u>\$</u>	<u>\$</u> _

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

3. Investments and Fair Value Measurement (continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2023.

	Fair Value	Level 1	Level 2	Level 3
Money market fund Equities	\$ 1,686,963 10,959	\$ 1,686,963 10,959	\$ - -	\$ - -
Total Investments in the Fair Value Hierarchy	<u>\$ 1,697,922</u>	<u>\$ 1,697,922</u>	<u>\$ -</u>	<u>\$ -</u>

The Organization uses the following methods and significant assumptions to estimate fair value for assets recorded at fair value:

Money market funds and equities – These securities are priced using independent market prices in the primary trading market and are classified as Level 1 investments based on the availability of quotes for identical assets.

For the year ended December 31, 2024 and 2023, investment fees totaled \$1,456 and \$1,035, respectively.

4. In-kind Contributions

The Organization records various types of in-kind contributions and includes the donated services received from related parties and vouchers. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Donated airline tickets are valued at approximately \$200 per flight, which closely approximates the fair value of the tickets. Donated pilot services are valued based on the Organization's volunteer pilots' mission reports, which identifies the aircraft used for the mission and the duration of the flight in hobbs time, which is the engine time. The engine time is multiplied by the cost rates, which are based on the Conklin & de Decker published cost rates. In-kind contributions are presented separately as revenue and are offset by like amounts included in program expenses on the statements of activities.

The Organization received the following in-kind contributions during the years ended December 31, 2024 and 2023, with fair values as follows:

	2024	2023
Pilot services Airline tickets	\$ 4,009,243 158,000	\$ 2,680,493 216,400
Total	<u>\$ 4,167,243</u>	\$ 2,896,893

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

Net Assets

Net Assets With Donor Restrictions

Net assets with donor restrictions were restricted for the following purposes or period for the years ended December 31, 2024 and 2023:

		2024	 2023
Subject to expenditure for specified purpose:			
Illness specific flights	\$	182,000	\$ 31,000
Location specific flights		181,295	248,050
Pediatric flights		100,000	100,000
Military program	_	47,500	 42,000
Total Subject to Expenditure			
for Specified Purpose		510,795	 421,050
Subject to passage of time:	_	5,000	
Total Net Assets With Donor Restrictions	\$	515,795	\$ 421,050

Commitments and Risks

Concentration of Credit Risk

The Organization maintains its cash with a commercial financial institution in aggregate balances that may exceed, at times, the Federal Deposit Insurance Corporation insured limit of \$250,000 per depositor per institution. While the amounts at times exceed the amount guaranteed by federal agencies and, therefore, bear some risk, the Organization has not experienced, nor does it anticipate, any loss of funds. The Organization monitors the creditworthiness of this institution and has not experienced any historical credit losses on its cash.

Lease Commitments

The Organization entered into an operating lease commitment on October 31, 2016 for a five-year period that commenced on March 1, 2017. This lease was modified during the year ended December 31, 2021, which served to reduce the Organization's office space and extend the term of the lease through February 2027. Effective September 1, 2021, the monthly rate was \$3,200. This rate increased by \$100 beginning on March 1, 2023, and every March 1 for the subsequent years through the end of the lease. There remains 2.2 years left on this lease and no discount was considered when calculating the lease liability due to the insignificant impact to the financial statements. Future minimum lease payments under non-cancelable leases, by year end in the aggregate, as of December 31, 2024 are as follows:

For the Year Ending <u>December 31,</u>		
2025	\$	41,800
2026		43,000
2027		4,640
Total	<u>\$</u>	<u>89,440</u>

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

6. Commitments and Risks (continued)

Lease Commitments (continued)

Rent expense amounted to \$40,600 and \$42,700 for the years ended December 31, 2024 and 2023, respectively, and included in rent and occupancy expense in the accompanying statements of activities. Cash paid related to the lease totaled \$40,600 and \$39,400 during the years ended December 31, 2024 and 2023, respectively.

7. Related Party Transactions

The Organization receives contributions and donated pilot services from certain members of the Board of Directors. Contributions received totaled \$474,518 and \$333,427 for the years ended December 31, 2024 and 2023, respectively. Donated pilot services included in In-Kind Contributions received totaled \$888,589 and \$709,094 for the years ended December 31, 2024 and 2023, respectively.

8. Availability of Resources and Liquidity

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization's liquidity resources and financial assets available within one year of the statement of financial position date for general expenditures were as follows:

	2024	2023
Financial assets at year-end: Cash and cash equivalents Investments Contributions receivable	\$ 498,558 2,737,849 40,958	\$ 482,312 1,697,922 19,382
Total Financial Assets	3,277,365	2,199,616
Less: Amounts unavailable for general expenditures within One year due to donors' purposes and time restrictions	<u>(515,795</u>)	<u>(421,050</u>)
Financial Assets Available to Meet General Expenditures Within One Year	\$ 2,761,570	\$ 1,778,566

In addition to financial assets available to meet general expenditures over the next 12 months, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures.

NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2024 and 2023

9. Income Taxes

The Organization is incorporated in the State of New York as a nonprofit organization and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. No provision for federal or state income taxes was required as of December 31, 2024 and 2023, as the Organization had no taxable net unrelated business income.

The Organization evaluated its uncertainty in income taxes for the years ended December 31, 2024 and 2023, and determined that there were no matters that would require recognition in the financial statements or that may have any effect on its tax-exempt status, and there are currently no examinations in progress. It is the Organization's policy to recognize interest and/or penalties related to uncertainty in income taxes, if any, in income tax expense. As of December 31, 2024 and 2023, the Organization had no accruals for interest and/or penalties.

10. Subsequent Events

The Organization has evaluated the effect of subsequent events on these financial statements through March 26, 2025, the date the financial statements were available to be issued. There were no subsequent events identified through March 26, 2025, that are required to be disclosed in these financial statements.